

# AGRICULTURE

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**ANDERSEN®**



**ANDERSEN GLOBAL®**

Andersen Global is a dynamic association of member and collaborating firms rapidly expanding to meet the global needs of our clients.

**OUR CORE VALUES**

**BEST-IN-CLASS**  
We aim to be the benchmark for quality in our industry and the standard by which other firms are measured.

**STEWARDSHIP**  
We hire the best and the brightest and we invest in our people to ensure that legacy.

**INDEPENDENCE**  
Our platform allows us to objectively serve as our client's advocate; the only advice and solutions we offer are those that are in the best interest of our client.

**SEAMLESS**  
Our firm is constructed as a global firm. We share an interest in providing the highest level of client services regardless of location.

**TRANSPARENCY**  
We value open communication, information sharing and inclusive decision making.



# Agriculture

From evaluating land prospects to analyzing the exportation of goods, our team of professionals has a deep understanding of the agricultural industry and offers solutions adapted to client needs.

\*Services provided by the member and collaborating firms of Andersen Global.

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**WHO WE SERVE**

We work with world-class companies to manage tax and legal issues and opportunities in the agriculture industry.\*

**GLOBAL PLATFORM**

Andersen Global is an international association of member firms comprised of more than 13,000 professionals and over 1,800 Partners in over 390 locations across more than 170 countries through its member and collaborating firms.

**AREAS OF FOCUS**

We understand the top issues clients face in the industry:

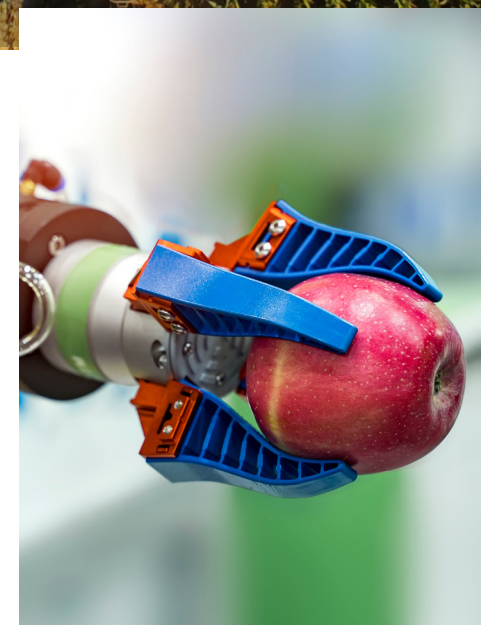
- Policy and regulation
- Urban planning and environmental law
- Development planning
- Real Estate
- Human Capital
- Information technologies
- Regulatory

**EXCEPTIONAL PROFESSIONALS**

Our subject matter experts in the agriculture industry are selected based on quality, like-mindedness and commitment to client service.

**INDUSTRY EXPERIENCE**

- Land acquisition or long-term lease
- Contract negotiation
- Compliance and operations
- Supply chain management
- Human capital
- Customs valuation
- Customs licensing
- Financial services



**KEY CLIENT SUCCESS STORIES**

**CLIENT 1**

An agriculture company was unaware it qualified for R&D tax credits. With the assistance of Andersen's professionals, the company realized its development and implementation of new irrigation systems qualified for a tax credit and was able to generate a significant amount in R&D credits on their tax returns.

**CLIENT 2**

The owners of a multigenerational family farm were ready to retire and wanted to retain a source of income for themselves while transferring the business assets to their children. A team of Andersen advisors worked with the family to structure an estate plan that fit the family's objectives.